

Bullhorn Growth Edition implementation

With the goal of being the best in the market, Fuel Recruitment were looking for a solution that would help them deliver the best service, and opted for Bullhorn's Growth Edition to support their goals.

As Bullhorn specialists, with over 450 implementations completed by our team, we have extensive knowledge of Bullhorn systems and recruitment processes. Fuel Recruitment partnered with Kyloe on their move from Neptune to Bullhorn's Growth edition, following a recommendation from Bullhorn.

"Our goal is to be the best in the market so we've put a lot of time into understanding what good service looks like. As part of this, we want to partner with the best service providers, and Kyloe was truly excellent. We're already more efficient thanks to Bullhorn and the groundwork that Kyloe did to ensure we got off to the best start."

Katie Tyler, Operations Manager, Fuel Recruitment

Profile: Fuel Recruitment

- Established: 2003
- Industry: IT, Telecoms and Life Sciences
- Region: UK
- Employees on Bullhorn: 28

Providing best-in-class service to clients and candidates

Fuel Recruitment were looking for a solution that would evolve with the market as well as offering them the ability to personalise, streamline, and automate their system.

Their key objectives were to:

- Introduce a way of working that would allow them to provide best-in-class service to clients and candidates
- Integrate reporting, onboarding, and automation so they all work seamlessly
- Implement all new systems at once to minimise disruption to employees

Fuel Recruitment opted for the Bullhorn Growth Edition which comes complete with Bullhorn ATS, Bullhorn Automation, Bullhorn Onboarding, and Bullhorn Analytics.

A fresh start

When moving to a new system, we always recommend that you don't just recreate your old system and processes. It's a great time to review what data is being retained as part of your migration, reconsider where you need it to be, and any process changes you need to make.

Fuel took the opportunity to do just that, and we worked with them to carefully review their data to ensure they were only migrating the most valuable information and mapping it to the correct place for their processes.

"It felt like we were working as part of the same team rather than separate companies - Kyloe offered a high level of support and the project plan was clearly communicated so we knew what was required of us throughout."

Katie Tyler, Operations Manager, Fuel Recruitment

Automation experts

Bullhorn Automation comes as part of Bullhorn Growth Edition which meant that during the implementation, we were able to ensure everything worked together in harmony.

Our Bullhorn Automation enablement included not only setup of Fuel Recruitment's system, but also regular and interactive calls where we built and reviewed relevant automations together, and some weekly homework for the Fuel team, too!

Fuel quickly became more efficient as a result of Bullhorn Automation and were able to hit the ground running following our project.

The key to success

Communication is key when embarking on such a complex project, not only between you and your implementation partner, but also internally with your employees.

We used project update calls and provided timelines showing key milestones and expectations to ensure that Fuel knew where they were in the process at all times.

Because of this, they were also able to keep their employees up to date and encourage buy-in as things progressed. We also provided comprehensive remote training sessions and recordings that could be referred back to by the Fuel team (including any new starts) in future.

Why Kyloe?

We live and breathe Bullhorn all day long - our experts have the in-depth knowledge needed to ensure you get off to the best start with your new platform.



200+ YEARS BULLHORN EXPERIENCE



GLOBAL COVERAGE



950+ HAPPY CLIENTS



450+ BULLHORN IMPLEMENTATIONS COMPLETED

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